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9<sup>th</sup> August, 2023

The Manager (Listing) BSE Limited 1<sup>st</sup> Floor, New Trading Ring, Rotunda Building, P.J. Towers, Dalal Street, Mumbai – 400 001 The Manager (Listing) National Stock Exchange of India Limited Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (East), Mumbai- 400 051

Scrip Code: 500201

Symbol: INDIAGLYCO

Dear Sirs,

### Sub: Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 - Investor Presentation

Further to our letter dated 31<sup>st</sup> July, 2023 and pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, an investor presentation is attached for the information of the investors.

The same is also being hosted on the Company's website at www.indiaglycols.com.

This is for your information and records please.

Thanking you,

Yours truly, For India Glycols Limited

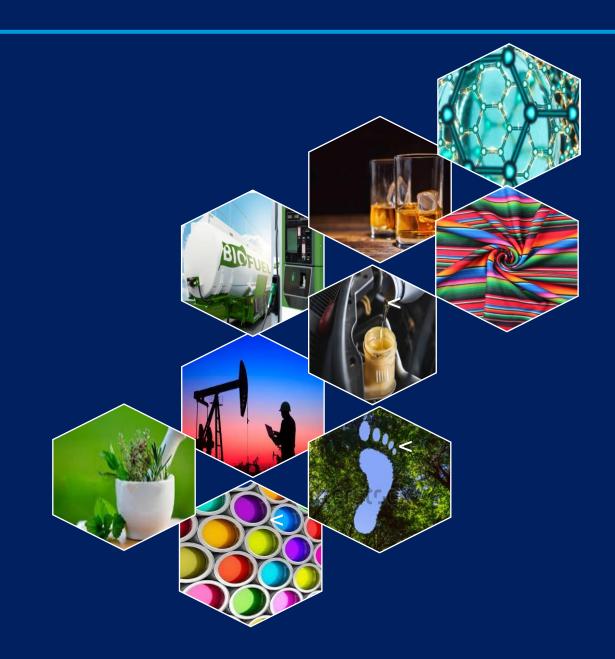
Ankur Jain Head (Legal) & Company Secretary Encl: A/a



India Glycols Limited

**Positive Impact** Bio-based Ingredients & Performance Chemicals



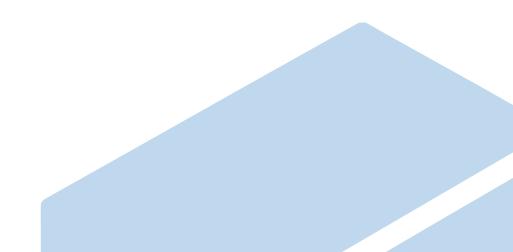




This presentation and the following discussion may contain "forward looking statements" by India Glycols Limited ("IGL" or the company) that are not historical in nature. These forward-looking statements, which may include statements relating to future results of operations, financial condition, business prospects, plans and objectives, are based on the current beliefs, assumptions, expectations, estimates, and projections of the management of IGL about the business, industry and markets in which IGL operates.

These statements are not guarantees of future performance, and are subject to known and unknown risks, uncertainties, and other factors, some of which are beyond IGL's control and difficult to predict, that could cause actual results, performance or achievements to differ materially from those in the forward-looking statements. Such statements are not, and should not be construed, as a representation as to future performance or achievements of IGL.

In particular, such statements should not be regarded as a projection of future performance of IGL. It should be noted that the actual performance or achievements of IGL may vary significantly from such statements.



## Q1FY24 Performance

THINK

5,035.00

1,210.00

4,520.00

2,302.00

.00

143.00

3,201.00

1,890.00

1,500.00

5,203.00

4,023.00

3,032.00

34,527.00

Year 6

4,034.00

8,930.00

2,561.00

3,519.00 7,556.00

2,104.00

6,204.00

2,302.00

5,640.00

9,830.00

2,405.00 **55,085.00** 

5,003.00

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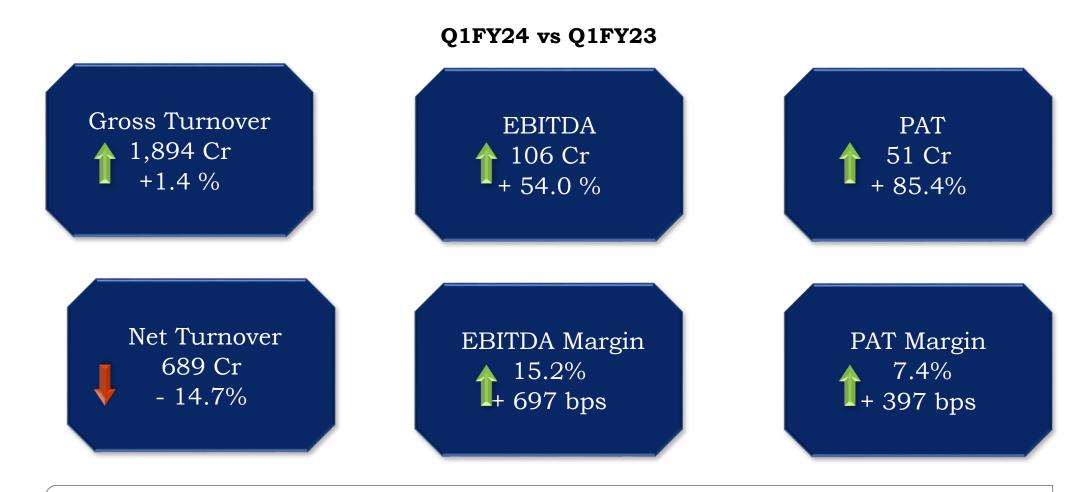
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- Witnessed overall a strong quarter with improved profitability and margins
- High international ethanol prices have been mitigated with higher consumption of in-house Grain based ethanol, resulting in better margins
- Discontinued some low margin business as compared to Q1FY23, impacted net turnover

#### **Business Performance**

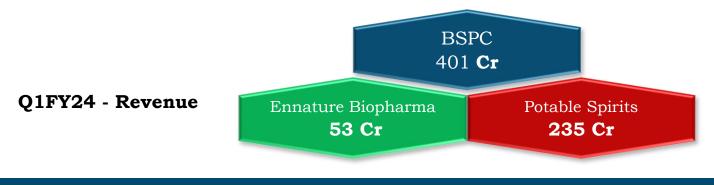
- □ Overall, strong profit growth in Q1 over Q1-FY-23.
  - $\circ~$  PBT with share of profits in JV, is up by 83.7% ( YoY basis),
  - PAT stood at Rs. 51 Cr in Q1, up by 85.4% (YoY basis)
- □ Excellent EBITDA performance compared to Q1 FY-23, This is led mainly by PS and BSPC.
  - EBITDA up 54%
  - EBITDA margin at 15.2% (up 697 bps).
- Revenue, though, came down by 14.7% compared to Q1 FY-23 mainly on account of certain low margin business that was discontinued. PS has seen a healthy top line growth of 14.7%

INDIA GLYCOLS LIMITE

- Excellent margin growth over Q1 FY-23, led by PS where EBIT is up 97.4% and BSPC where EBIT is up 73.1%.
- □ In-house manufacturing of grain-based ethanol, discontinuing some poor margin business has helped improve EBIT Margins:

0	BSPC	10.3%
0	PS	18.3%
0	EB	24.3 %

Good growth in PS driven by CL growth in UP and UK, particularly Eastern UP. IMFL sales have seen a dip mainly on account of sales channel optimization actions to improve cash.



#### **Other Highlights**



- Grain based ethanol capacities have helped mitigate impact of ethanol cost increases
- □ International ethanol prices stay high. Some signs of softening future ethanol prices early to say whether trend will be sustained.
- Plan for further Grain Capacity expansion to 500 KLPD in Kashipur, from the current 300KLPD, which will require an investment of Rs. 160 Cr. approx.
- NSU project execution one reactor commissioned, full commissioning by year end, commercial supplies made. Product and Business Development work in progress with several reputed customers.
- Ennature Biopharma commenced production of Nicotine at Kashipur doubling the overall capacity. Continued focus on building the branded nutraceuticals range
- Shakumbari Sugar and Allied Industries Limited (SSAIL) (Subsidiary of IGL) received an additional Rs. 24.8 Cr (Total received till date Rs. 78.7 Cr.) for the sale of IGL's entire stake in SSAIL. The expected date of completion of the transaction is now 30<sup>th</sup> September 2023
- Received Certificate from India Book of Records for Highest Sales of a Country Liquor brand (Bunty Bubbly) in a year for selling 1,63,27,774 cases in a year

### Business Segment Highlights





#### Bio-based Specialities and Performance Chemicals (BSPC)

- $\hfill\square$  Q1 Revenue at Rs. 401 Cr., down 26.8%
- □ EBIT Q1 at Rs. 41 Cr., up 73.1%
- □ Q1 EBIT margin at 10.3% up 596 bps
- □ Sales down on account of discontinued non-profitable sales.
- $\hfill\square$  Operational changes to bring down costs
- Delta wrt crude based products continues to be high putting pressure in pushing green products
- Grain ENA is now available post commissioning of production, helping mitigate RM cost
- Working on new application areas like Oil Field, Brake Fluids, exploring collaboration for positioning as Green Solvent. (Glycol Ethers)

#### Potable Spirits (PS)

- $\hfill\square$  Q1 Revenue at Rs. 235 Cr., up by 14.7%
- $\hfill\square$  EBIT for Q1 at Rs. 43 Cr., up 97.4%,
- □ Q1 EBIT margin at 18.3% up 767 bps
- Growth driven by CL in UP (particularly Eastern UP) & UK and IMFL growth in Delhi & UK
- New para-military business in UK, Tamil Nadu and Delhi, also driving growth
- In-house manufacturing of grain-based ENA enable margin improvement
- Packaging material costs are stabilizing and giving room for margin improvement
- Branded CL continues to maintain leadership position in UP & Uttarakhand
- Planning to expand the Paramilitary business in the states of Rajasthan, Manipur, West Bengal, Mizoram, Jammu and Gujarat in the Q2

#### Ennature Biopharma (EB)

- □ Q1 Revenue up at Rs. 53 Cr., down 3.3%
- $\hfill\square$  EBIT for Q1 at Rs. 13 Cr.
- □ Q1 EBIT margin at 24.3%
- Doubled the overall production capacity of Nicotine at Kashipur
- Wider customer base for Nicotine and business development on value-added derivatives puts us in a much stronger position
- Focus on building branded nutraceutical range for portfolio diversification
- Nutra sales starting to grow slowly, with an uptick in sales of DHA 40%, Ginger and Curcumin.
- Two key clinical trials currently underway and expected to be completed later this year

### Financial Summary - Consolidated



								INDIA GLY
Particulars (In INR Cr)	Q1FY24	Q1FY23	Y-o-Y (%)	Q4FY23	Q-o-Q (%)	FY23	FY22	Y-o-Y (%)
Revenue from operations (net of excise)	689	808	(14.7%)	619	11.2%	2,651	2,868	(7.6%)
Other Income	6	6	(6.0%)	4	29.8%	24	22	10.9%
Total Income	695	814	(14.7%)	624	11.4%	2,675	2,890	(7.4%)
Cost of Material Consumed	398	531	(24.9%)	324	23.0%	1,582	1,921	(17.6%)
% of Sales	57.3%	65.2%	(285 bps)	51.9%	540 bps	59.2%	66.5%	(733 bps)
Employee Benefit Expenses	23	19	19.0%	26	(13.1%)	89	89	(0.4%)
% of Sales	3.3%	2.4%	93 bps	4.2%	(93 bps)	3.3%	3.1%	23 bps
Other Expenses	168	196	(14.2%)	173	(3.0%)	684	603	13.6%
% of Sales	24.2%	24.0%	13 bps	27.8%	(360 bps)	25.6%	20.8%	473 bps
EBITDA	106	69	54.0%	100	5.3%	319	277	15.4%
EBITDA Margin	15.2%	8.4%	679 bps	<b>16.1%</b>	(88 bps)	11. <b>9</b> %	<b>9.6</b> %	237 bps
Depreciation	21	21	(3.8%)	30	(30.9%)	94	80	17.0%
EBIT	85	47	80.1%	71	20.5%	225	196	14.8%
Finance Cost	28	22	25.0%	26	4.4%	100	70	43.5%
Exceptional Items	-	-	-	-	-	28	221	(87.3%)
Share of net profit / (loss) of joint venture	6	9	(35.9%)	1	359.5%	11	21	(45.5%)
PBT	64	35	83.7%	46	39.6%	165	369	(55.3%)
Tax Expenses	13	7	77.4%	6	116.9%	24	39	(39.2%)
Profit / (Loss) after tax from continuing operations	51	28	85.4%	40	28.4%	141	330	(57.2%)
Profit / (Loss) after tax from discontinued operations	-	-	-	-	-	-	10	-
Profit / (Loss) for the period	51	28	85.4%	40	28.4%	141	340	(58.5%)
PAT Margin for continued operations	7.4%	3.4%	397 bps	6.4%	97 bps	5.3%	11.4%	(613 bps)
EPS for continued operations	16.5	8.9	85.4%	12.9	28.4%	45.6	106.5	(57.2%)



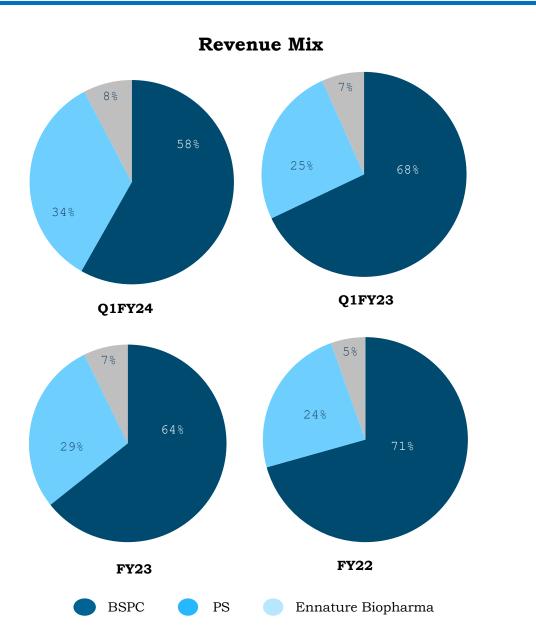
Particulars (In INR Cr)	Q1FY24	Q1FY23	Y-o-Y (%)	Q4FY23	Q-o-Q (%)	FY23	FY22	Y-o-Y (%)
Revenue from operations (net of excise)	688	808	(14.9%)	619	11.1%	2,650	2,863	(7.4%)
Other Income	6	7	(21.8%)	4	36.8%	28	27	4.0%
Total Income	694	815	(14.9%)	623	11.2%	2,678	2,890	(7.3%)
Cost of Material Consumed	397	531	(25.2%)	324	22.6%	1,582	1,920	(17.6%)
% of Sales	57.2%	65.1%	(787 bps)	51.9%	528 bps	59.1%	66.5%	(737 bps)
Employee Benefit Expenses	22	19	19.3%	26	(13.4%)	87	88	(0.5%)
% of Sales	3.2%	2.3%	93 bps	4.1%	(92 bps)	3.3%	3.0%	22
Other Expenses	173	196	(11.4%)	173	0.1%	683	603	13.3%
% of Sales	25.0%	24.0%	99 bps	27.7%	(277 bps)	25.5%	20.9%	466 bps
EBITDA	101	70	43.7%	101	0.3%	325	279	16.6%
EBITDA Margin	<b>14.6</b> %	8.6%	596 bps	<b>16.2</b> %	(159 bps)	12.1%	<b>9.7</b> %	249
Depreciation	21	20	1.3%	29	(28.3%)	90	76	18.0%
EBIT	81	50	60.9%	72	11.6%	235	203	16.0%
Finance Cost	28	20	36.1%	26	4.5%	95	62	53.1%
Exceptional Items	-	-	-	-	-	(18)	201	(108.8%)
Share of net profit / (loss) of joint venture	-	-	-	-	-	-	-	-
PBT	53	30	77.6%	46	15.7%	123	341	(64.1%)
Tax Expenses	13	7	77.4%	6	116.9%	24	66	(63.8%)
Profit / (Loss) after tax from continuing operations	41	23	77.7%	40	1.1%	99	275	(64.1%)
Profit / (Loss) after tax from discontinued operations	-	-	-	-	-	-	10	-
Profit / (Loss) for the period	41	23	77.7%	40	1.1%	99	285	(65.4%)
PAT Margin for continued operations	<b>5.8</b> %	2.8%	305 bps	6.4%	(59 bps)	3.7%	9.5%	(583 bps)
EPS for continued operations	13.1	7.4	77.6%	13.0	1.1%	31.9	88.9	(64.1%)

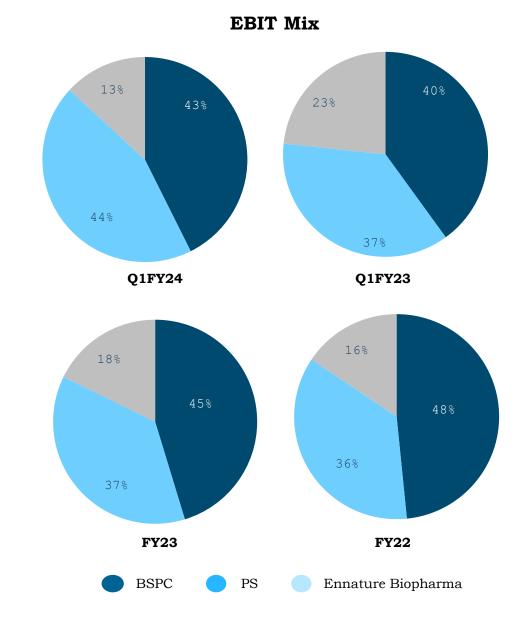


(In INR Cr)	Q1FY24	Q1FY23	% <b>YoY</b>	Q4FY23	% <b>QoQ</b>	FY23	FY22	% <b>YoY</b>
	Bio-based Specialities and Performance Chemicals (BSPC)							
Net Revenue	401	549	(26.8%)	389	3.1%	1,705	2,026	(15.9%)
EBIT	41	24	73.1%	42	(2.3%)	125	121	3.3%
% margin	10.3%	4.4%	596 bps	10.9%	(57 bps)	7.3%	6.0%	136 bps
Potable Spirits (PS)								
Net Revenue	235	205	14.7%	187	25.8%	754	686	10.0%
EBIT	43	22	97.4%	29	47.3%	102	90	13.4%
% margin	18.3%	10.6%	767 bps	15.6%	266 bps	13.5%	13.1%	41 bps
Ennature Biopharma								
Net Revenue	53	54	(3.3%)	43	21.2%	192	156	22.7%
EBIT	13	14	(6.0%)	11	12.0%	49	39	23.4%
% margin	24.3%	25.0%	(71 bps)	26.3%	(201 bps)	25.4%	25.3%	13 bps

#### Segmental Revenue and EBIT Mix - Consolidated







## **Company Overview**



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#### Go Green

1st in the world to use Innovative Green Technologies to manufacture bio-based ethylene oxide & derivatives, glycols, glycol ethers and specialties.



### Diversified product portfolio with inherent synergies

Bio-based Specialties, Bio-Polymers, Potable Spirits, Gases, Biofuels, Plant based APIs & Nutraceuticals, CarbonSmart range etc.

#### **Global Standards**

Compliance with stringent global standards of plant operations, quality and safety.



### State-of-the-art manufacturing facilities

Integrated manufacturing facilities located at Kashipur, Gorakhpur and Dehradun, have been approved and certified by international agencies



#### Global customer & partnerships with reputed global companies

Work closely with global customers in the various industries; catering to high value-added green market constituting multinationals & large corporates

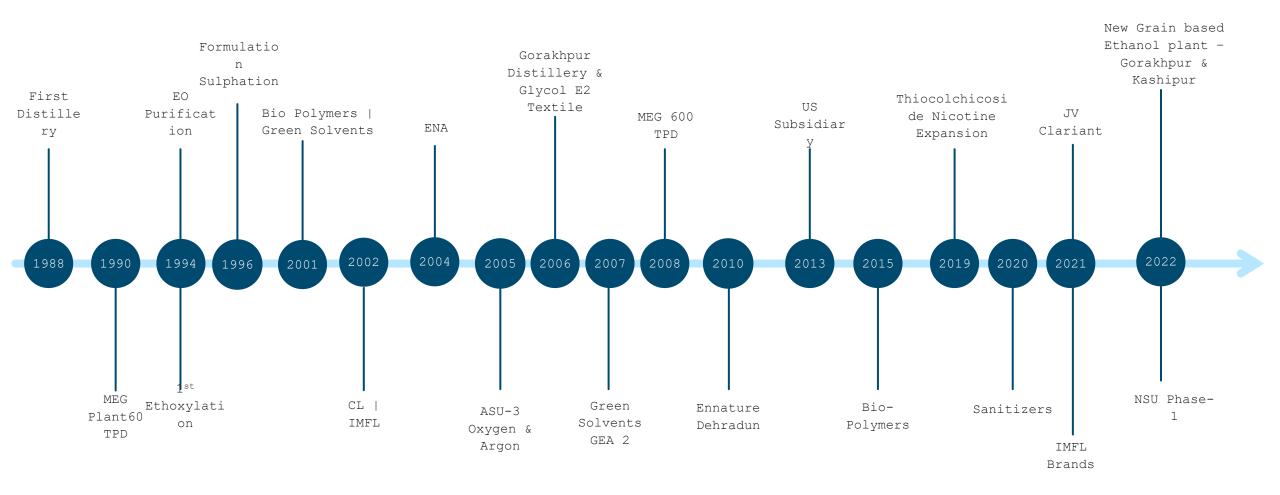


## Strengthening Balance sheet

Gearing declined to 0.6x in FY23 from 0.8x in FY20

Amongst world's leading companies manufacturing green technology-based bulk, specialty and performance chemicals, potable spirits, industrial and nutraceuticals

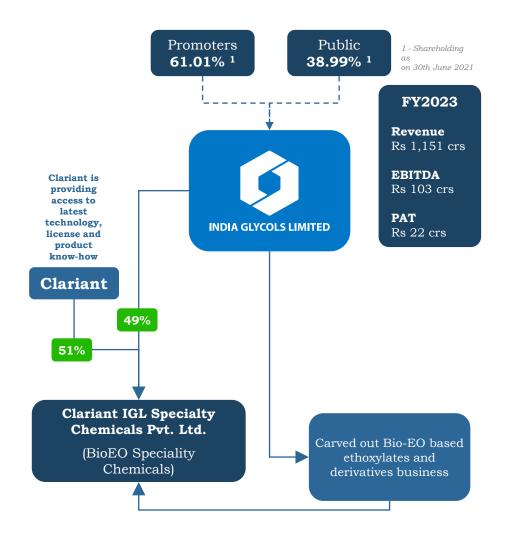






Segments	Bio-based Specialities And Performance Chemicals (BSPC)	Potable Spirits (PS)	Ennature Biopharma
Revenue Mix (Consol. FY23)	Net revenue share 64%	Net revenue share 28%	Net revenue share 7%
Products	<ul> <li>Bio-based Glycols (MEG, DEG, TEG and Heavy Glycols), Glycol Ethers &amp; Acetates</li> <li>Ethylene Oxide Derivatives (EODs) (transferred to a JV company)</li> <li>Bio Fuel, Bio Polymers, Industrial Gases, Bio-Polymers</li> <li>Amines &amp; Plasticizers</li> <li>New Areas - Bio-fuels, Bio-FMCG, CarbonSmart and Bio-Fertilizers</li> </ul>	<ul> <li>Indian-manufactured foreign liquor (IMFL) across Wiskey, Vodka and Rum segments</li> <li>Branded Country Liquor</li> <li>Extra Neutral Alcohol (ENA)</li> </ul>	<ul> <li>Plant based natural APIs</li> <li>Thiocolchicoside</li> <li>Lutin</li> <li>Curcuin</li> <li>Astaxanthin</li> <li>Nutraceuticals</li> <li>Liquid Nicotine &amp; various salts</li> <li>Carotenoids</li> </ul>
Applications	<ul> <li>Food and Beverage, FMCG</li> <li>Health Care &amp; Personal Care</li> <li>Paint, Coatings, Home Care</li> <li>Automotive sector</li> <li>Oil &amp; gas, Metal and mining</li> <li>Textiles</li> </ul>	<ul> <li>Beverages, Perfumery, Pharma, Personal Hygiene</li> <li>Lifestyle Retail</li> </ul>	<ul> <li>Pharmaceutical</li> <li>Personal Care</li> <li>Food colours, herbal and spice extracts</li> <li>Beverage, dietary supplement, functional food</li> </ul>





Subject to adjustment in accordance with the Business Transfer Agreement



**Combining production and distribution capacity**, the joint venture is establishing to become a leading supplier of renewable materials to the rapidly growing consumer care market in India and neighbouring countries



Production facilities in India **are supplying to local and global markets**, thus one of the largest Green focused speciality chemicals (EO Derivative) company



Promote new age value added products such as EO-PO co-polymers and other speciality alkoxylates through sustainable green chemistry in the domestic market while expanding footprint in global markets



**Exclusive rights** to distribute Clariant's entire range of industrial and consumer Specialities business in India, Sri Lanka, Bangladesh and Nepal



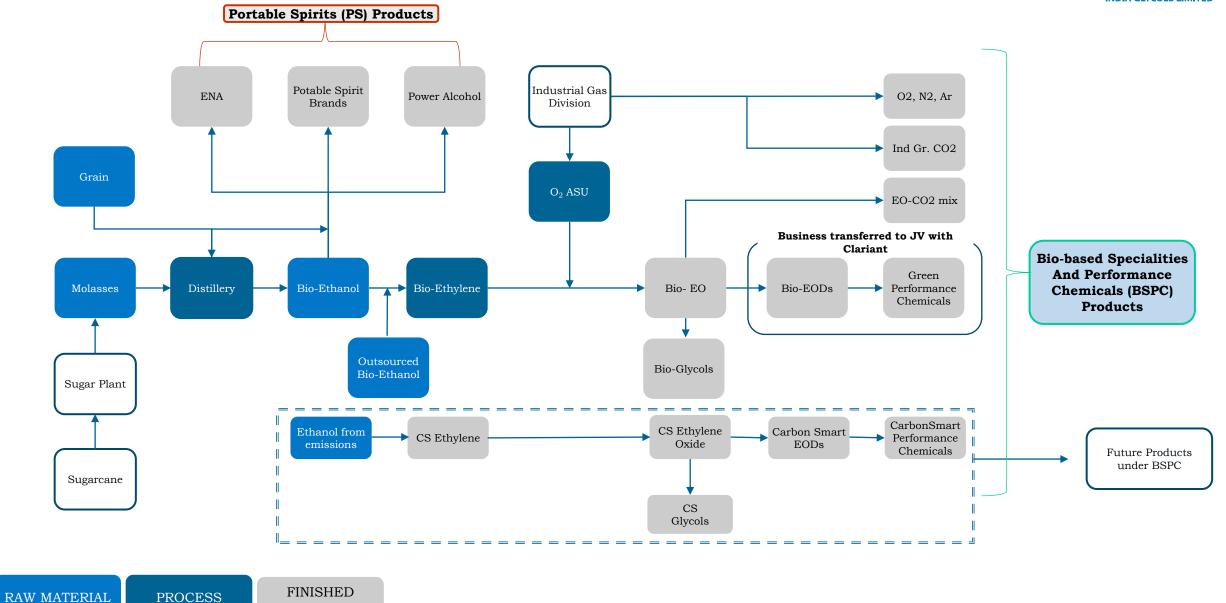
Focusing on exports due to better margins

Focus on formulations, localization of products, exports of sustainable products

### Leveraging synergies to create value–integrated manufacturing for bio-based products

GOODS









Kashipur 300-acre state of art integrated manufacturing complex

Fermentation – Molasses and Grain Based Ethanol Distillation, Extra Purification Biofuels Grain based Ethanol Ethylene Oxide, High purity EO Glycols ( MEG, DEG, TEG and derivatives) Green solvents based on Glycol Ethers and Glycol Ether Acetates Specialities and Performance Chemicals Branded CL Bottling IMFL Industrial Gases – Oxygen, Nitrogen, Argon, CO2



Gorakhpur 56-acre state of art distillation & bottling complex

Grain based Ethanol Fermentation Ethanol Distillation Ethanol Extra Purification Ethanol Bio Fuel Grade Branded CL Bottling IMFL bottling Tetra IMFL Glass bottling



Dehradun 160,000 sqft state of art facility

High Purity Extraction SCFE (Super Critical CO2) Solvent Extraction Aqueous Extraction Bio Fermentation



Focus on NPD, designing products for the future in collaboration with our reputed customers

DSIR Recognized R&D at Dehradun and Kashipur

Exploiting available feed stocks of Bio-Alcohol, Smart Alcohol, Ethylene Oxide, Carbon dioxide etc.

Green Chemistry, renewable resources state-of-art of Processes & Performance-Oriented products

 Green Solvents for Industrial and household applications; replacing chlorinated Hydrocarbons

1

2

3

4

- Smart Specialty Chemicals including from smart alcohol; alternatives of ingredients from petrochemicals
- Bio-based Specialties for Health & Personal Care Products; Environment-friendly and consumer friendly
- □ Bio-Polymers and Hydrocolloids for high-end applications; for example, Guar

- Basic building blocks from renewable resources; low carbon footprint, saving GHG emissions
- Green Brake-fluids, Antifreeze agents and Lubricants; replacing Petroleum derived products
- Green FMCG products; completely biodegradable and environment-friendly
- Ennature R&D focussed of diverse requirements for plant based APIs and Nutraceuticals – patents for Lutein ester extraction

## **Business Segments**



THINK

5,035.00

1,210.00

4,520.00

- □ First in the world to manufacture ethylene oxide and glycols from bio-based feedstocks e.g. Molasses, Grain
- Largest manufacturer of Bio-based glycols and Bio-based Ethylene Oxide made from renewable feedstock i.e. Molasses
- Products for a number of end market areas Automotive, Paints & Coatings, Oil & Gas, Personal Care, Home Care, Textiles, Food etc.
- □ Bio Fuels Special Grade of Ethanol for petrol blending
- Glycol ethers and acetates: Only manufacturer in India to use a continuous process with world-renowned 'Sulzer Chemtech' technology. Reliable supply; integration of its captive feedstock of ethylene oxide and ethyl alcohol
- □ Industrial Gases: Cryogenic gases using pioneering air separation technology Liquid Oxygen and Liquid Nitrogen for captive and external requirements. In addition, Argon, Beverage and Industrial Grade Liquid Carbon Di-oxide (LCO2), ETO (Ethylene Oxide & Carbon Dioxide Gas Mixtures) are produced
- □ Manufacturing of Biopolymers other hydrocolloids products with specialty PO derivatized guar

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- License for operations and sale of Country Liquor in the States of Uttar Pradesh and Uttarakhand. Also operates and sells Indian Made Foreign Liquor ("IMFL") from its own unit and few tie-up units
- □ Company brands are available in the states of Uttarakhand, Uttar Pradesh, Delhi and Himachal Pradesh
- □ Several IMLF brands and products launched Amazing<sup>™</sup> Vodka, Single<sup>™</sup> Reserva Whiskey, Amazing Green Apple<sup>™</sup>, Amazing Orange<sup>™</sup> and Amazing Plain<sup>™</sup>, Soulmate Gin, V2O Orange Vodka and Zumba Lemoni
- Registered supplier to Indian Defense forces through CSD, continuing brand premiumisation plan, will endeavor to introduce premium brands
- Extra Neutral Alcohol (ENA), confirming to international standards; exported to Middle East, Africa and Sri Lanka, apart from being supplied to many of India's premium liquor brands.
- □ ENA is also used as a reaction aid in the pharmaceutical industry and as a volatile carrier of flavours and fragrances
- □ Tie-up with Bacardi for bottling of their products at the Kashipur bottling unit
- □ Continuing brand premiumisation plan to introduce premium brands in **Whisky and Vodka** categories will further strengthening the Company's brand portfolio
- Grain based ethanol has helped in pushing up PS segment margins and drive sales through improved competitiveness



- Operates in the space of Nutraceuticals, Phytochemicals & health supplement ingredients. One of the leaders in Complex phytochemicals chemistry in India
- Global leader in Thiocolchicoside, a highly potent muscle relaxant API
- Advanced production capabilities, including organic certified Fluid extraction & ethanol (solvent) extraction, for production of Standardized Botanical Extract, Phytochemicals, Food Supplements, Spice Extracts and Active Pharmaceuticals Ingredients (API) of natural plant origin
- Ennature maintains germ plasm for herbs like artemisia, stevia, rosemary, marigold and sage among others, in ~100 acres; maintained under experienced agronomists. These are transferred to farmers who have contract cultivation agreements with IGL for buy-back
- Successful products in the recent past include Liquid Nicotine & various salts, for cigarette replacement therapy. Additionally, the Company has developed molecule Asiaticoside/ Madecassosides apart from existing Centella Asiatica for skin repair
- □ Also launched Maxicuma (a curcumin formulation) in nanotized form which is more bioavailable than curcumin itself

- **Glycols** are used for the manufacture of polyester varn, fibre, film and resin and as an automobile coolant
- Bio-glycols cater to the beverage and food industry's packaging requirement of PET bottles and polyester film
- Ethyl / Butyl glycol ethers and its acetates, find application in the Textile, Oil & Gas, Paint and Coating, Automotive brake fluid, Pharma and Electronic Chemical industries
- **Performance chemicals** in automotive sector include brake fluid and anti-freeze coolant. Other areas are Textile, Agrochemicals, Paint, Oil & Gas, Personal Care, Detergents, Paper, Mining etc.
- Power Alcohol is used by Oil Manufacturing Companies ('OMC's) for blending in Petrol as per Govt. Policy
- ENA Extra Neutral Alcohol is high purity ethanol which is used in Beverages, Perfumery, Pharma, Personal Hygiene
- **Industrial Gases** have a wide range of use across chemical processing, Glass manufacturing, Healthcare, Metal fabrication/ production, Steel, Petroleum recovery and refining, Pulp & paper, Wastewater treatment, Electronics, Lighting, Construction, Food industry
- Liquid CO2 is used in Food Industry (Carbonation of beer and soft drinks, Food Preservation & Transportation, Dry Ice), Manufacturing industry (CO2 welding, Foundries, Fire Extinguishers), Agriculture (Green houses, Grain silos)
- ETO is used in Sterilization of disposable medical devices, and other sterilization uses
- Food Quality Natural Gum has application in Frozen Foods, Ice-Cream, Bakeries, Beverages & Sauces
- Industrial Quality Natural Gum is used in Personal Care, Mining, Paper, Construction, Paint, Textile industries and Oil & Gas applications

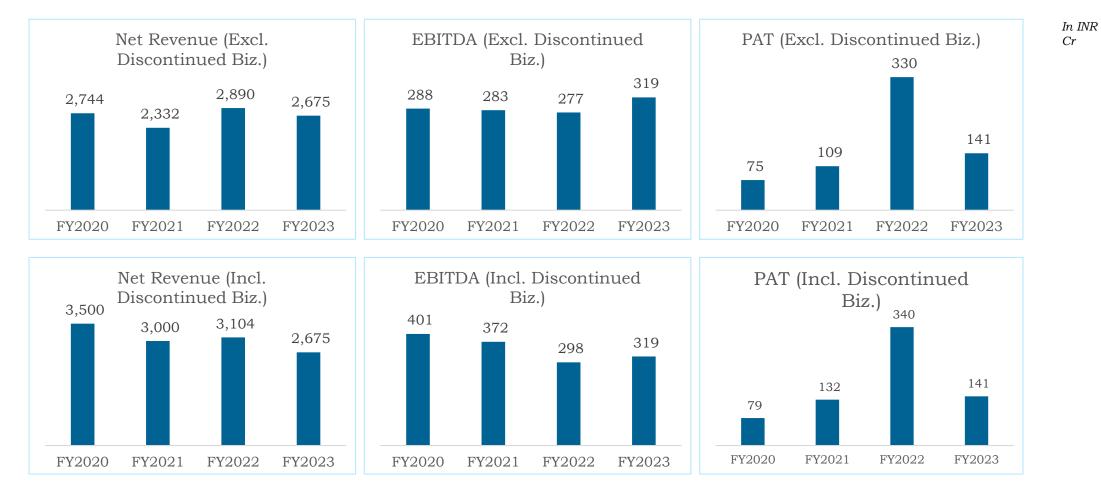
## Growth Drivers





- High prospects of growth of industry sectors being serviced by IGL Personal Care, Automotive, Packaging, Beverages, Oil & Gas, Home Care, Pharma, Nutraceuticals etc, Textiles most expected to grow at near double digit or more
- $\hfill\square$  Increasing consumer awareness and demand for sustainable products
- $\square$  Companies taking steps to significantly decrease carbon footprint in line with USDG targets
- □ Growing demand for natural and safer products in pharma, nutraceuticals, cosmeceuticals, food ingredients
- □ IGL is ideally placed to seize the opportunity arising out the increasing demand for ingredients derived from renewable resources and CarbonSmart feed stocks; alternatives to ingredients derived from fossil fuels
- □ State-of-the-art of technology adopted to produce specialty chemicals of global quality standards
- □ Regular R&D and innovation support for products as well as their applications
- □ IGL has established itself as a reliable partner for its customers, with high degree of sustainability
- □ Collaborative R&D tie-ups with leading global players for forward and backward integration of products
- □ Success stories of IGL from the experiences so far will serve as the key driver of growth

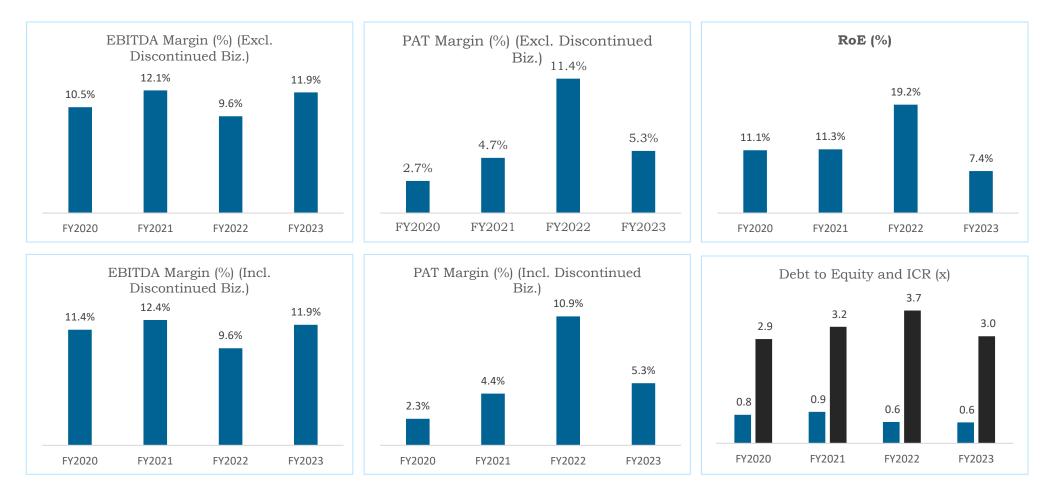
## Yearly financial Performance



# The difference between excluding and excluding discontinued business is Ethylene Oxide Derivatives business (EOD/Speciality Chemicals & Ethoxylate) transferred to JV

INDIA GLYCOLS LIMITED





# RoE showing is inclusive and excluding discontinued business i.e. Ethylene Oxide Derivatives business (EOD/Speciality Chemicals & Ethoxylate) transferred to JV

Sustainability, ECG and Certifications



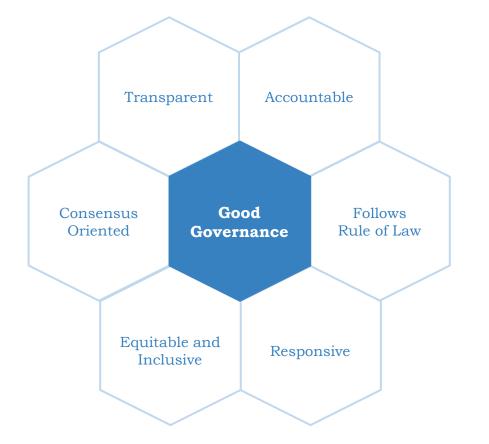


#### **Environment Stewardship**

- World's first and largest producer of Bio-Based EO and its derivatives
- Next Generation CarbonSmart products from emissions (fossil carbon) collaboration with LanzaTech & consumer majors like Unilever and Lululemon
- Environment conservation by adopting best practices & Zero Liquid Discharge plants
- Ennature Bio-Pharma High purity plant-based APIs and Nutraceuticals and Cosmeceuticals
- GHG emissions monitoring as per GHG Protocol along with Life Cycle Impact Assessment of products in respect to various environment aspects

#### Social Accountability

- · Social criteria in consideration of company's relation with stakeholders and their issues
- Commitment towards Diversity, Human Rights & Grievances
- Zero tolerance towards Child Labour, Bonded Labour and Discrimination in any form
- High Standards and occupational health and safety and maintaining conducive environment
- Commitment to community and employee welfare



#### Management & Ethical System Certifications - sustaining for over a decade



# Thank you

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